Al Journey for Organisations

From Inception to Excellence

Endri Deliu: endri.deliu@univie.ac.at



AI Journey for Organisations

- Agenda
 - Major Stages in Al Adoption and Implementation
 - Pillars of an AI Offering
 - Challenges for SME-s and Solutions



AI Journey for Organisations

• Devising an Effective AI and Data Strategy

• First Few Critical AI Hires

• High Level Roadmap and Commitment for Investment in AI Capabilities



AI Journey for Organisations - Phase 1

- Identify Major AI Use Cases
 - (Workforce) Efficiency Improvements (Copilots, Assistants, ...)
 - Identify and Enable new Products and new Processes in Company
 - Real Cases in Companies
- Pilot and Validate Key Aspects of Al Value Prop
 - Implement one to two Pilot Products
 - Primary Goal is to Validate Go-to-Market and Gain Competence
- Duration and Time



AI Journey for Organisations - Phase 2

- Scaling Your AI Use Case(s)
 - Scaling your Team (Beyond the first few AI hires)
 - Training existing Engineers, and Product Managers
 - Real Cases in Companies
- Scaling Infrastructure
 - Beyond the Pilots
 - Data Infrastructure takes shape for scale
 - Model Training and Inference Infrastructure
 - Primary Goal is to Validate Go-to-Market at Scale
- Duration and Time



AI Journey for Organisations - Phase 3

- Towards Excellence at AI Use Case(s)
 - Improving your Team (Beyond the first team)
 - Training existing Engineers, and Product Managers
 - Real Cases in Companies
- Scaling Use Cases
 - Expand in Breadth
 - Excellence at Data Pipeline Infrastructure (error rates low)
 - Model Training and Inference and Test Infrastructure
 - Model Deployment Flywheel
 - Primary Goal is to Excel at Scale, Efficiency and Revenue/ROI
- Duration and Time



Al Org - Inception to Excellence - Pillars





AI Journey for Organisations - Challenges for SME-s

- Hiring and Scaling AI Team
 - How to get High-Quality Hires
- Training Team
 - Improving your Team (Beyond the first team)
- Technical and Architecture Advice on Scale and Excellence
- Gain Visibility in AI Community (Local and Regional)
- Al Leaders on Board as Advisors along Investors



AI Journey for Organisations - Challenges for SME-s

- Technical and Architecture Advice on Scale and Excellence
 - Many Mistakes at the Beginning Technical and Strategic
- Gain Visibility in AI Community (Local and Regional)
 - Be Perceived as Technology Leaders
 - Actively participate and leading events
 - Collaborate with Leading Institutions
- Al Leaders/Fellows on Board as Advisors along High Profile Investors



Thank You

• Questions

